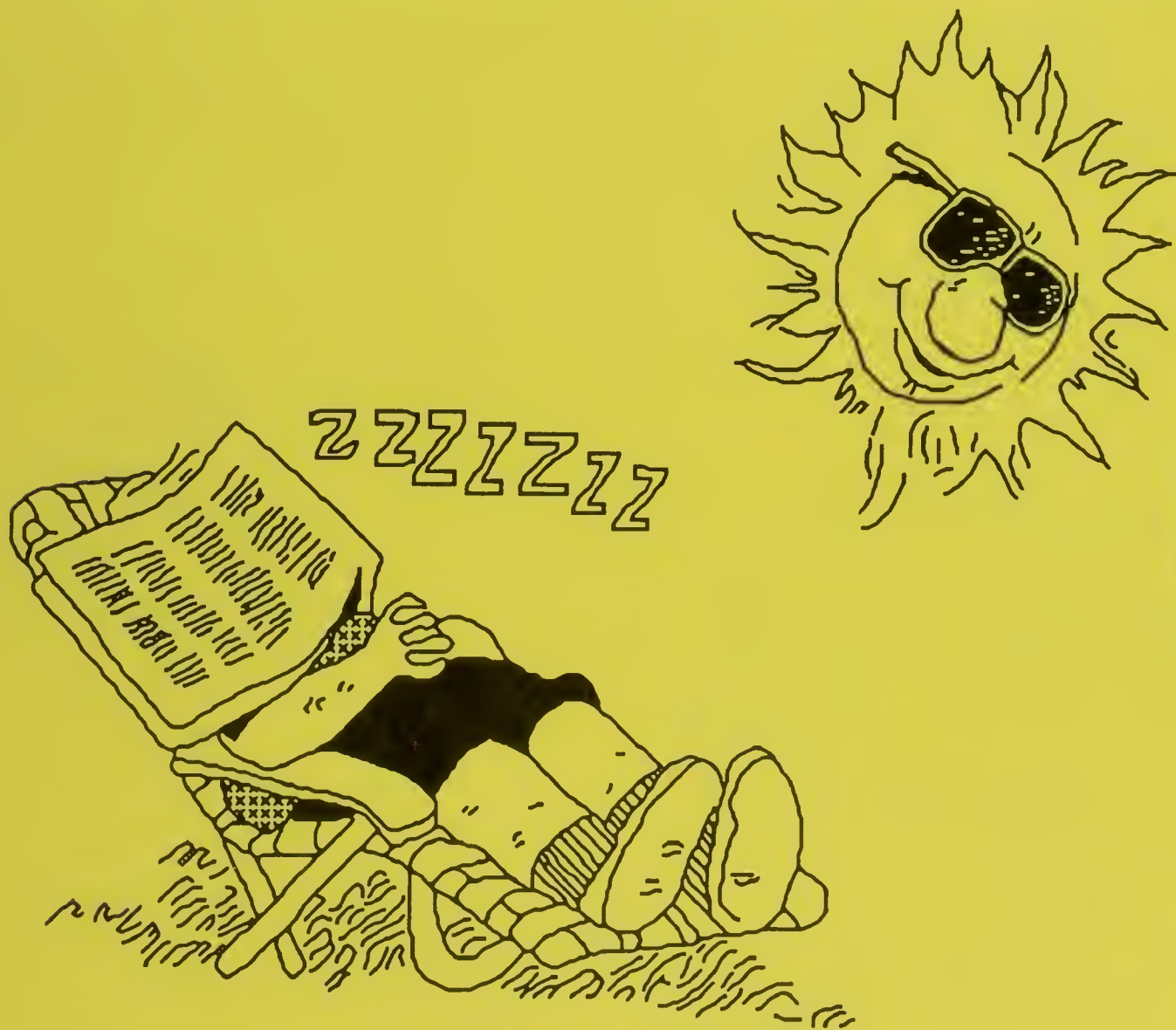




N.O.W. News

Numismatists of Wisconsin Vol. 36 No.3 August 1998



Everybody has time for NOW News!

Numismatists of Wisconsin

The objective of Numismatists of Wisconsin is to encourage and promote interest in numismatics, to cultivate friendly relations between Wisconsin coin collectors and Wisconsin coin clubs, and to encourage and assist new numismatic hobbyists. All resources of the organization shall be used to further these objectives.

Dues are \$5 per year and entitles participants to NOW News, this quarterly publication. Among the services offered are coin authentication, a Speaker's Bureau, show Calendar coordination and Guidelines to assist coin clubs hosting the annual NOW Convention.

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Gavel Highlights

Well, it's been several months now that I've been President of NOW. Not much has happened... yet.

I have heard from Cliff Mishler confirming and detailing his offer to have the 2000 NOW convention in Iola. The tentative plans seem to point to July. We'll be checking out the proposed dates to see if there are any conflicts.

By the time you get this message, several of the Board members and I will have been to the ANA Summer Conference (formerly Summer Seminar). We hope to have a report from all the NOW member attendees in the next issue. Keep your eyes peeled.

I have called a NOW Board meeting for August 9th in conjunction with the Baraboo Coin Club show to be held at the Wisconsin Dells Holiday Inn, on Highway 13, just off the I90/94 expressway. All are welcome to attend. It will be a luncheon meeting (pay your own way). I have still not heard the final results of the Fond du Lac/NOW show on March 8th and I've asked Rich Meyer to give a report on the show at our meeting at the Dells.

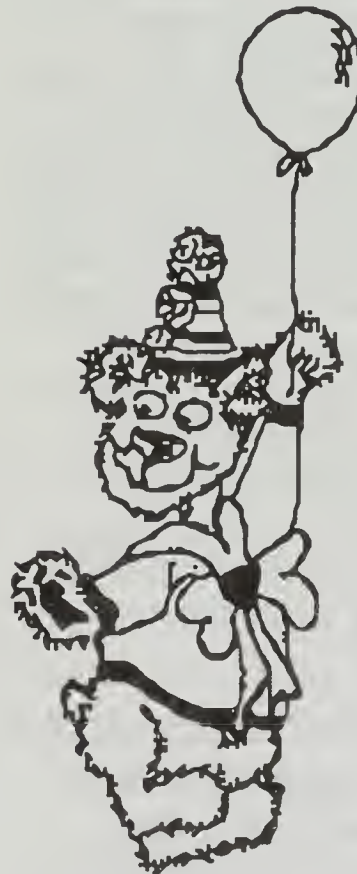
The new Editor of NOW News, Phyllis Calkins, is in the same boat that her predecessor was in -- not enough articles

to print in the NOW News. If you have any literary aspirations, now is the time to sharpen up the old pencil and come up with an article or two to send to Phyllis.

I hope to see all you NOW members either at the Dells in August or at the Milwaukee Numismatic Society show in the middle of September. See the Show Calendar elsewhere in this issue for the exact dates and location.

Remember, this is your club and we need your input, both as officers and also the Editor of NOW News.

Lee Hartz, President



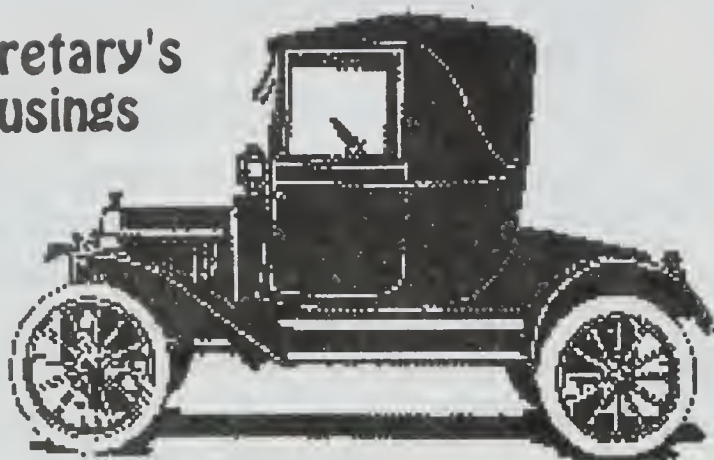
Don't forget...

**Send Show
Calendar
information to the**

**NEW
NOW News
Editor**

Phyllis Calkins
P.O. Box 155
Mazomanie, WI 53560

Secretary's Musings



By Ron Calkins

Between mowing the lawn every couple of days to keep ahead of the growing grass and rain, we've managed to squeeze in a vacation to Michigan with friends from our Model "A" Ford club. We started with a 4-day old car reunion in Wisconsin Rapids and while there, spent a little time with Gene & Irene Johnson. On Sunday afternoon, 15 Model "A's" began a week's tour toward Sioux St. Marie, enjoying the scenery and activities along the way. And now the summer's almost gone and the fall coin shows are right around the corner.

Several NOW officers attended the ANA Summer Seminar in Colorado Springs. What a wonderful learning experience. Chuck Opitz conducted a seminar on "Odd & Curious," which would have been of special interest to us.

At our August 9th Board meeting, an item being considered is reducing the number of Governors to 9 instead of 12. Also, consideration is being given to amending our ByLaws so the President may run for a subsequent term of office.

Because Bill Brandimore's elevation to Vice President left an open position on the Board, Kevin Doyle was invited (and has accepted) to serve the remainder of Bill's term. Kevin is Bourse chairman for next spring's Madison/NOW show and will be a welcomed addition to our Board.

Be sure to read the "Call for Nominations" elsewhere in this issue... and put your thinking-cap on because we'll need several good people to replace those board members whose terms will expire. Send your nominations to me before September 30th.

The Madison Coin Club's annual picnic will be held August 11th at Garner Park. This is always an evening that we look forward to... nice getting together with friends, lots of good food and BINGO is a tradition. It seems like we always get rain for this event, but maybe the weatherman will cooperate a bit this year!



On page 9 you'll find an article by Gene Johnson on Elongated Cents. NOW member #1358, Adele Vogel, is the secretary of the Elongated Collectors, or "TEC" and recently sent us some nice examples of rolled cents which can be reproduced for clubs, weddings or other special events. For more information, contact Adele at 3415 Fiebrantz Dr., Brookfield, WI 53005-3301.



During the 1997 NOW gathering in Kenosha, Cliff Mishler, President of Krause Publications, personally extended an invitation on behalf of Krause Publications, to host the NOW convention in the year 2000.

Cliff recently confirmed some of the plans being made for this special event.

NOW's 40th anniversary will be hosted in Iola, serving to return the association to the roots of its 1960 founding. The original NOW organizational meeting convened at 1:00 p.m. July 10, 1960, during an open house hosted by Numismatic News in celebration of the inauguration of an addition to its office building, which was built in 1957.

Each spring, for the past 5 years, Krause Publications has conducted a "Whatzit Day" -- supported by media and radio advertising which pretty much blankets the east central area of the state... an

event akin to the PBS-TV "Antiques Roadshow" which has developed quite a popular following. While this has always been a spring event, drawing 400 to 500 attendees, for the year 2,000 it's Krause Publications' intention to produce it in tandem with the NOW gathering. Thus, they will be piggybacking advertising for "Whatzit" and NOW locally.

The exact dates have not been established yet, however, it will probably be held in July on the Iola Old Car Show grounds, adjacent to the offices of Krause Publications, in a 4-H style fairgrounds exhibition building, which will be built in the fall of 1999.

Cliff indicates the building should accommodate at least a 40-50 table bourse, plus exhibits and educational and/or meeting programs as the occasion may require. Consideration is being given to conducting a Boy Scouts merit badge clinic in conjunction with the other activities.

Officers and Governors of NOW appreciate the invitation from Krause Publications and are excited about this truly nostalgic and memorable milestone anniversary event. Most importantly, Cliff says it's their aim to generate an enjoyable, relaxing and a long-to-be remembered event for all participants.

**Thank You Krause
Publications**



Krause Publications has published several new books for coin collectors.

"America's Money; America's Story" details the history and evolution of America's money. A nation's history can be traced thru the examination of its evolving monies and this new publication provides the most comprehensive chronicle ever published tracing American money from the days of wampum and beaver pelts thru the telephone debit and credit cards popular today. Readers get an accurate historical look at evolution of American money with special sections on the Revolutionary War, the California Gold Rush, the Civil War, America's Gilded Age and more.

This 248 page soft-covered book is designed for beginning and advanced collectors alike. It is extensively indexed and includes more than 250 large photos of everything from items traded during the pre-European settlement days to the coins and bills that have changed with America. "America's Money - America's Story" can be purchased for \$34.95.

"1999 Standard Catalog of World Coins" provides up-to-date prices and information on 20th century world coins. This 26th edition contains more than a million updated 20th century world coin prices in a format that helps specialists, collectors and dealers keep pace with the hobby. The 1999 Standard Catalog of World Coins provides complete coverage of 20th century coinage featured in one easy-to-use volume the current values for virtually every coin produced from 1901 to early 1998. Included are values of circulating coins, commemoratives, bullion issues, mint and proof sets, patterns, trial strikes, essay coinage, coin-like medallion issues and historically significant tokens. The book's 1,872 pages contain listings by date and mint and each issue is valued in up to 4 grades of preservation. Authors are Chet Krause and Cliff Mishler. The book can be purchased for \$47.95.

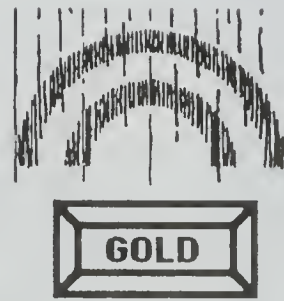
"New Standard Catalog" offers the largest compilation of post-1961 world banknotes ever assembled.

A new 1999 edition that in one convenient reference features the latest valuations and current information for modern world paper money issued from ca.1961 to 1998. The "Standard Catalog of World Paper Money, Modern Issues 1961-1998, Volume III, 4th edition, costs \$34.95 and provides accurate pricing for more than 10,000 international notes in up to 3 grades of condition for a total

offering of more than 30,000 prices. This 784-page volume covers all legal tender issues of national governments from 1961 to 1998 by more than 376 note-issuing authorities and includes more than 6,800 illustrations to aid in instant identification.

"Ancient Coin Collecting IV" is a 200-page hardcover book that details the artistry and history of Roman provincial coins. Collecting ancient coins is growing in popularity among numismatic enthusiasts. This book provides the background necessary to help new collectors immediately enjoy the hobby and make smart buying and selling decisions while also providing experienced collectors with a stimulating journey into the world of Roman provincial coinage. It contains more than 300 photos, illustrations and charts to help easily identify coins... a \$24.95 bargain.

To purchase any of these publications, from Krause Publications, call 1-800-258-0929, Dept. NMR8.



World's Gold Miners Substantially Reduce Their Plans for Future Production

World gold production is expected to increase over the next 4 years, by an average of 1% a year, reaching 83.5 million ounces in 2001 as reported in the Gold Institute's annual forecast.

The rate of anticipated growth is in sharp contrast to the 1980s when production jumped from 41 million ounces to 65 million, with an average annual growth rate of 5%. The sustained low gold price over the past year has caused miners to recalculate their projections of future production. From 1981 to 1997, world gold production increased 90%. Production of 41 million ounces in 1981 grew to 79 million ounces in 1997.

The United States produced a record 11.4 million ounces of gold in 1997, and retained its rank as the world's 2nd largest producer. The South African industry, the world's largest producer, is hopeful that it can maintain its annual production at between 15 and 16 million ounces through 2001. Faced with lower gold prices, the South African industry has reorganized to lower its costs and boost productivity to half an almost continuous decline in production which began in the 1960s.



Save your Pennies
for a Rainy Day... or
maybe a new book.



***Ken & Bert
Bressett
Receive
ANA's Highest
Award***

by Phyllis Calkins

During the American Numismatic Association's 107th Anniversary Convention in Portland OR this month, Ken and Bert Bressett will be presented with ANA's highest honor -- the 1998 Farran Zerbe Memorial Award for their outstanding dedicated service to numismatics.

Ken's love for numismatics began in 1937 when, as a youngster, mailed in an offer from an Ovaltine promotion and received a half-dozen foreign coins.

His interest in coins continued, resulting in a numismatic career which began in 1957 as a free-lance editor of the "Red Book" and by 1959 he was a full-time employee of Whitman Publishing Company in Racine. Ken left Whitman Publishing in 1980 and moved to Des Moines, IA where he again was involved with numismatics... preparing advertisements, auction catalogs and foreign coin descriptions.

Another opportunity came along in 1982 when Ken and Bert moved to Colorado Springs where he accepted the responsibility to direct ANA's Certification Service.

Ken has served the ANA in many capacities -- he was on their Board of Governors, served as Vice President and then President from 1995 to 1997.

Ken retired from day-to-day numismatics in 1989 to devote more time to writing and research.

We first became acquainted with Ken and his wife during the early 1960's when we both frequented many of the coin shows throughout Wisconsin.

Ken joined NOW in 1963, becoming member #0128. Our paths still cross occasionally since they left Wisconsin and we recently had an opportunity to chat with him during the Central States Show in Milwaukee last April.

Ken and Bert are most deserving recipients of this distinguished award.

Congratulations!

The July 1998 issue of "The Numismatist" includes an expanded article on the Bressetts written by Q. David Bowers.

British Royal Mint to Produce Diana Commemorative



Her Majesty the Queen has recently approved the issue in 1999 of a United Kingdom £5 crown to commemorate Diana, Princess of Wales.

The memorial crown will bear a portrait of Her Majesty the Queen on the obverse and a portrait of Diana, Princess of Wales, on the reverse.

The Royal Mint indicated that a Brilliant Uncirculated cupro-nickel crown will also be included in the 1999 British Proof Set containing the circulating coinage of the United Kingdom. Silver and gold Proof crowns with limited mintages will also be issued later in the spring.

From July 1, 1999, the birthday of the late Princess, the memorial crown will be available from U.K. banks and post offices at its face value of five pounds.

The fact that the crown is a United Kingdom legal tender coin and is linked with plans for a national memorial, makes it stand apart from other memorabilia.



Free Website for Coin Clubs

<http://www.coinclubs.com>

As a service to the numismatic community, Heritage Rare Coin Galleries is sponsoring an Internet website. They announced that coin clubs may have a free home page on it, or if your club already has a website, they will provide a hot link.

After their website is constructed, you can provide them with updates twice a year. Currently, it will not be possible to allow one of your web-proficient members to keep your home page current, but that may come.

The site will be organized by state and city and Heritage wants to include your:

- Club name and mailing address
- Schedule of meeting times & place
- Any coin shows sponsored (time and place of events;
- Officers' names & phone number for additional information;
- Short club history.

If your club would like more information, contact Dennis Nowicki at:

E-mail: dennis@heritagecoin.com

FAX: 214-520-6968

Mail: Dennis Nowicki, Heritage Plaza,
100 Highland Park Village, 2nd floor,
Dallas, TX 75205-2788.

Rollin... Rollin... Rollin....

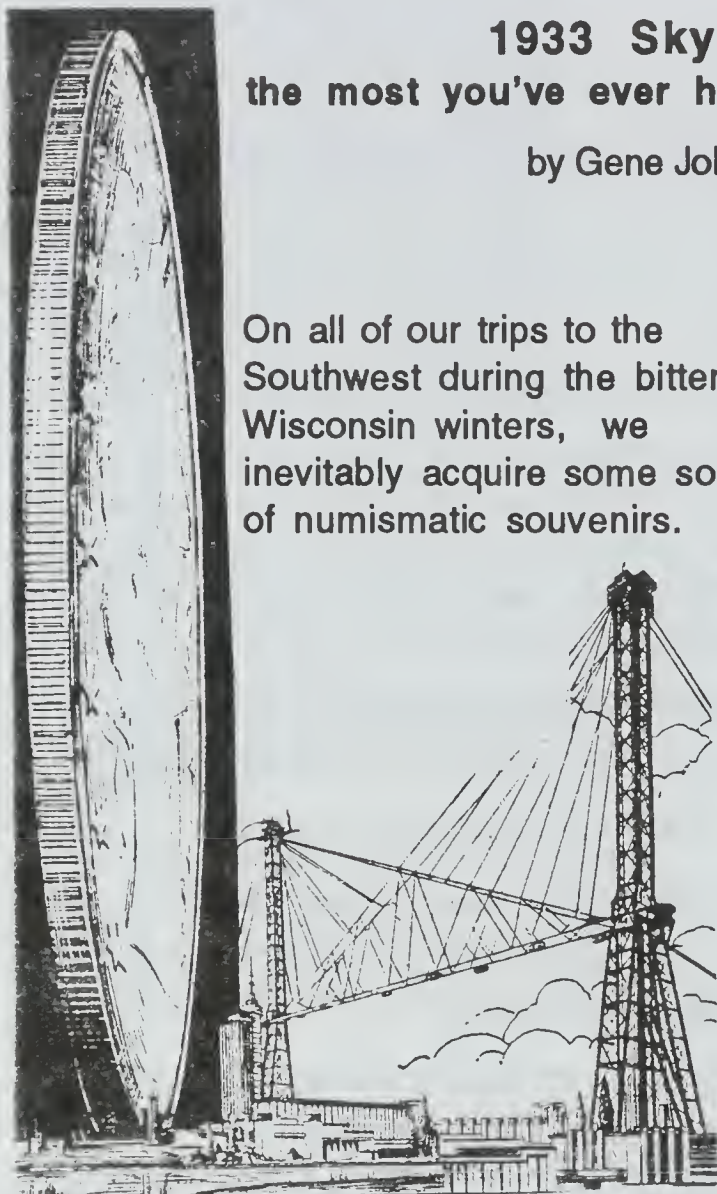


1933 Sky Ride

the most you've ever had for your money

by Gene Johnson

On all of our trips to the Southwest during the bitter Wisconsin winters, we inevitably acquire some sort of numismatic souvenirs.



In our travels, one of the most frequently gathered souvenirs are "rolled out cents," or rolled out pennies as they are more often referred to. They are offered at major attractions (historical sites, museums, casinos, etc.).

The motor-driven rolling machines that dispense these souvenirs come in two major types -- the "unreal" and the "real".

The cost for these 1990s rollouts was 51¢, since both of these types call for a cent and two quarters to be inserted into the machine via a coin slide.

On the unreal machine, the cent rolls down a chute and disappears, while a set of visible gears grind, and after a pause... "wah-lah," a phony rolled-out cent drops into the exit chute. It isn't even a cent -- just a pre-struck imitation.

On the real coin roller, the cent you deposit is turned on its side, scoots down the chute and slides into a moving die and is rolled before your eyes. You watch the die turn and see the roll. Neat!

Even on the real rollers, the current souvenir elongated cents are just that--souvenirs struck from shallow photo engraved dies.

Coin rollers have been around since 1891. They were used to make souvenirs at the 1893 World's Fair in Chicago, and at the St. Louis Fair in 1904. However, when the non-token collector is asked about rolled cents, the most common reply is "Oh ya, those things with the Chicago sky ride on them." The reason... there must be 10,000 of them in the hands of collectors and dealers in their various designs.

The Sky Ride rolled cents were created during the last major rolling spree for the Chicago Century of Progress World's Fair in 1933. They were deeply embossed designs. Back then, all coin rollers were "real" and operated by hand, using deep engraved dies and a long-handled crank to turn the cylinder.

The rolled cent was made popular as a collectable back in 1966 by Dottie Dow, with her book, "The Elongated Collector". This nifty little catalog listed several hundred different rolled coins.

The current Dow catalog, researched with co-author Lee Martin, is called "Yesterday's Elongateds." Printed in 1981, it added many new listings. This larger catalog lists a whopping 32 distinct die types of the Sky Ride rolled cent. All are common, cataloged in the \$3 to \$6 range and always selling for less.

The large number of die varieties of the Sky Ride rollout point out the popularity of this headline attraction. The tram, built at the astounding price of \$1,400,000 right in the middle of the financial depression, was called the "rocket ride."

Four tower elevators took the adventurers up to the "rocket cars," which didn't exactly rocket along, traveling at only 6 miles per hour. Riders were transported at the scary height of over 200 feet above the ground and the suspension towers were an awesome 600 feet high.

Each of the attraction's 10 cars held 30

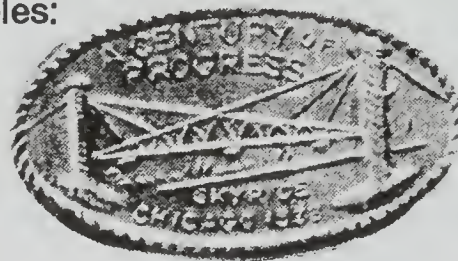
persons and the 20 minute ride itself covered about a third of a mile.

The souvenir rolled cents sold at the fair for 5¢ to 10¢ each, according to the 1981 Martin/Dow book (not real cheap back then), but in line with our inflation today when 5-10¢ would be equivalent to \$3.

Of the 7 Wisconsin rolled cents listed in the Martin/Dow catalog, the Milwaukee Centurama pieces from July 1946 are the most obtainable and the Wisconsin State Fair piece dated 1912 appears to be the scarcest of the Wisconsin rollouts.

Dottie Dow was a memorable numismatist. Years ago, at an ANA show, I was introduced to her by Chet Krause. As we shook hands, to my surprise, I found a personal elongated "handshake" rollout in my palm. This lady entrepreneur was well ahead of her time!

Samples:



Center of Skyride in 2 lines,
/A CENTURY OF/PROGRESS/. Below skyride in 2
lines,/ SKYRIDE/ CHICAGO 1933. border

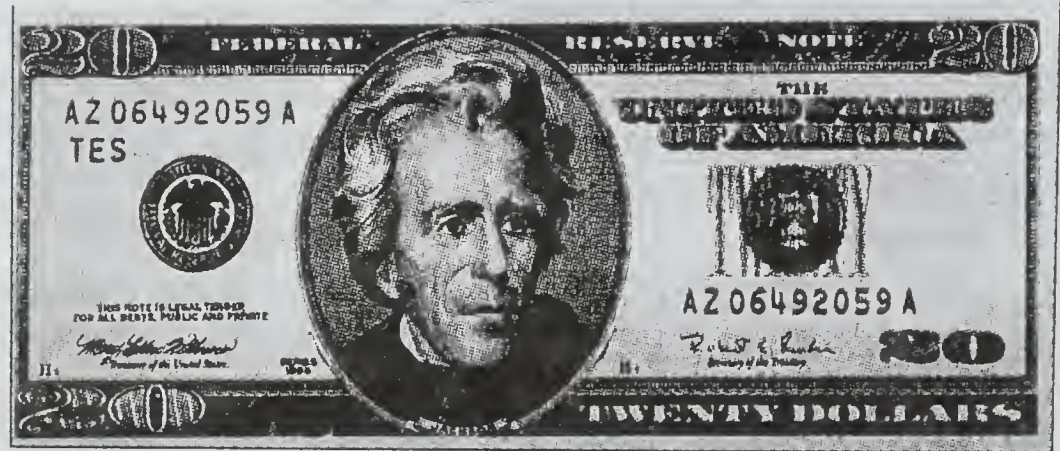


Above angle view of skyride, upper edge,
/A CENTURY OF PROGRESS/ CHICAGO 1933/ Next
line toward left, /SKYRIDE/. Plain edge.

New \$20 Soon to be Released...

by Ron Calkins

For many Americans, the new \$20s will offer their first glimpse of the new currency design since it's far more common than the \$50 or \$100 and is the bill of choice for ATM machines.



The bills shouldn't seem much different from the notes already in our wallets. The same cotton-linen paper is used and the same colors. People will first notice the larger and slightly off-center portrait of Andrew Jackson. The new portrait, like the old, is based on a drawing from about 1820, but it's a close-up and shows the nation's 7th President with darker hair than the earlier version. The view on the back depicts the White House from the north rather than the south.

The new \$20 bill is coming with high-tech features designed to trip up computer-savvy bogus bill makers armed with increasingly sophisticated color copiers, computer scanners, color ink jet printers and publishing grade software. Most of the changes are more cosmetic.

Though the new bills are much more difficult to reproduce convincingly, Treasury Department officials fear criminals will take advantage of the public's unfamiliarity, as they did with

the \$50s and \$100s. So the department will distribute millions of brochures and posters as well as training CD-ROMs to 3,000 major retailers, 4,300 financial institutions and 350 shopping malls. The new notes will begin circulating this fall. Old \$20s will be recirculated until they wear out, on average in about 2 years. (The United States has always honored its currency at its full face value, no matter how old).

The Government began redesigning U.S. folding money with the introduction of the \$100 note with Benjamin Franklin in March 1996 and the \$50 bill with Ulysses S. Grant last October.

About 4.4 billion \$20s circulate, compared with 960 million \$50s. There are 2.9 billion \$100s, but most circulate overseas.

New \$20 may help the blind-- The new bill will include an invisible feature that officials hope will lead to the development of inexpensive, pocket-size,

money-reading machines for the blind. Such talking machines exist now, but are expensive. The challenge to researchers at the Treasury Department, Bureau of Engraving and Printing was to come up with a feature that could be read by a less expensive machine, wouldn't cost the government a lot to add to currency and wouldn't be affected by future redesigns. Although it's primarily aimed at bill readers for the blind, it also could be used by future automatic teller machines and vending machines.

A finger-width strip on the back of the bill will be printed with an ink that seems to disappear when exposed to infrared light. The strip will be in a different position on each denomination. Under natural light, it will be impossible to tell the bills are printed with two green inks.

Another advantage is the infrared sensitive strip won't interfere with vending and ATM machines relying on existing bill identification techniques. Treasury officials plan to include the infrared strip in redesigns planned for bills with smaller denominations and in subsequent issues of the redesigned \$50 and \$100.

This is the first feature added to American money specifically to help the nation's 200,000 blind people. Just as the redesigned \$50 did, the new \$20 will include an enlarged numeral surrounded by blank space. That's to assist the 3.5 million Americans with impaired vision.



Call for Nominations

In accordance with Article I, Section 1, of the NOW Bylaws, a call for nominations of officers shall be made in the fall issue of NOW News.

Nominations must be made in writing by a regular or life member of NOW.

Nominees **must** be paid-up members of Numismatists of Wisconsin.

Candidates for Board of Governor must have been a member of NOW for a minimum of 1 year and no member may nominate himself or herself.

Governors whose terms expire are:

Fred Borgmann	Randy Miller
James Jach	Mike Tramte

Every member should exercise this key franchise of membership. Grass roots involvement in our organization means your representatives will implement **YOUR** ideas.

Nominations will close September 30th, 1998. Send your nominations to NOW Secretary/Treasurer, Ron Calkins, P.O. Box 155, Mazomanie, WI 53560.

FUNNY MONEY



by Phyllis Calkins

The Klamath River Indians of the extreme Northwest corner of California were noted for their unusual monies. They raised much fine tobacco which was their most common of currencies. The small dentalium shell was next in order of rarity with one shell being equivalent in purchasing power to a hat full of tobacco. Woodpecker scalps were less plentiful with a small scalp being worth about 50¢ or one small dentalia. A large scalp had the value of two small dentalia or one number 2 size shell.

Obsidian blades, however, stood far above any of these in purchasing power and served largely as a status symbol. The value depended upon the size of the blade, its proportions, the quality of the stone and the workmanship. An average blade ranged from 6" to 12" in length and was valued at \$1 per inch. Blades up to 20 inches might be valued at \$2 to \$5 per inch, depending on quality. The few larger blades in existence were worth considerably more per inch.

One of the finest blades known was owned by the late Gale Highsmith. The specimen measured 21-1/4" long, 5" in width and 1-1/8" thick and weighed 4-3/4 pounds. It was well proportioned of fine quality obsidian (volcanic glass with the same chemical composition as granite) and is worked with artistic skill.

Gale acquired this spectacular piece of odd & curious money on November 30, 1965. Its history dates back to the early 1800's when it was cherished as the possession of the parent of "Old Henry".

Old Henry was a Karok Indian of the village of Katamin, located on the Klamath River in Siskiyou County, California. Karek means "Up River" and distinguishes the tribe from the Yorok (meaning down river) which inhabited the river for the southern bend to the mouth. Astammic was the Indian village of Katamin which had a population of about 6 families in 6 dwellings. The name "Old Henry" was the white man's way of saying he was the father of Bill Henry. Old Henry's Indian name was "Ararattcuy" meaning slim person.

Old Henry inherited the blade from his parents and valued it highly. He raised tobacco on a hillside near his home and was the only slat armor maker of the Karok tribe.

He kept the blade buried in an old shack and kept close guard over it... not letting it out of his possession until 1910, when he was nearly 80 years old.

The blade subsequently found its way to California's Treasure House of Oriental and Western Art at Pasadena, where it reposed until February 17, 1920 when Grace Nicholson (for a \$300 consideration) turned it over to a collector, William A. Peterson of Chicago, Illinois.

In 1949, after nearly 30 years of coaxing and pleading, Mr. Phillip Schupp of Chicago became the proud possessor of the blade. Mr. Schupp (then 96 years young) and Mrs. Schupp (only 92) prized this piece of primitive art above any other artifacts in their extensive collection, and it was only after disposing of most other items that they parted with the blade.

The Smithsonian Institute's Bureau of American Ethnology Bulletin dated 1932, states that Old Henry was one of 4 possessors of a valuable money or tobacco basket that was kept hanging from the ceiling. The bulletin gave a general description of the baskets, but there were no specifics on Old Henry's money basket.

*With
Sympathy*

We were sorry to hear of the recent death of Rollie Finner's mother,

Ida Finner, age 98, who had been residing at Maplewood Nursing Home in Sauk City. Rollie is Past-President of NOW.

Central States Numismatic Society

**Fall Coin Show
&
Convention**

September 11-13, 1998

**Hosted by Illinois
Numismatic Association**

**10:00 a.m. - 6:00 p.m.
Friday & Saturday**

**10:00 a.m. - 4:00 p.m.
Sunday**

**Ramada Inn Hotel
17040 South Halsted
(Junction I-80 and Rte. 1)
Harvey, IL
(708-596-1500)**

Iron Brigade Replica Badge

by Fred Borgmann

The Iron Brigade of Civil War fame was comprised of the 2nd, 6th and 7th Wisconsin regiments plus the 19th Indiana and 24th Michigan regiments. These volunteers achieved a war record which borders on legendary.

After the war, Iron Brigade veterans had a medal struck in the form of a uniface 5-armed cross pattee of blackened iron. Each arm is dedicated to one of the 5 regiments. In the center is the "USV" monogram and the words "IRON BRIGADE." The badge is suspended on a red ribbon from a copper broach.

Original versions have the maker's name "G. Brackman/Maiden Lane/New York" in tiny letters on the reverse. A later version is without the maker's name.

Now there is a third, modern replica version struck in bronze and suspended on a red ribbon without any broach. On the reverse is the hallmark "ESCO/MILWAUKEE" indicating that it was made by Erffmeyer & Son of Milwaukee.

This version is currently on sale at the Wisconsin Veteran's Museum in Madison for \$15.83. While not intended as a ripp-off, this version does not have the word "copy" on it and is dangerous to beginning collectors who someday will be offered one of these replicas at a hefty price.





MEMBER-SHIP

Some members keep their coin club strong, while others join and just belong.

Some dig right in; some serve with pride
some go along just for the ride.

Some volunteer to do their share
while some sit back and just don't care.

On meeting nights some always show
But, then there are those who never go.

Some always pay their dues ahead,
some get behind for months instead.
Some do their best, some build, some make,
some NEVER give, but take and take.

Some lag behind, some let things go;
some never help their coin club grow.
Some drag, some pull, some don't, some do.
WHICH OF THESE DO WE CALL YOU?

First Aid for Ailing Clubs

If your coin club has poor attendance at meetings, here are a few suggestions:

Advertise - Several days prior to your meeting, send a brief notice to your local paper giving date, time and place plus the program being featured. If possible, list a phone number for informational purposes. As a community service, you should get free publicity.

Send a reminder - Send a bulletin or notice of your meeting to members so they receive it 3-4 days prior to the meeting.

Start on time and keep your business meeting brief and running smoothly -- keep to the point.

Introduce new members and guests In fact, introduce the old members too.

Plan a program - Allow about 45 minutes for a program. Slide shows with text are available from ANA and don't overlook the availability of speakers from NOW's Speakers Bureau.

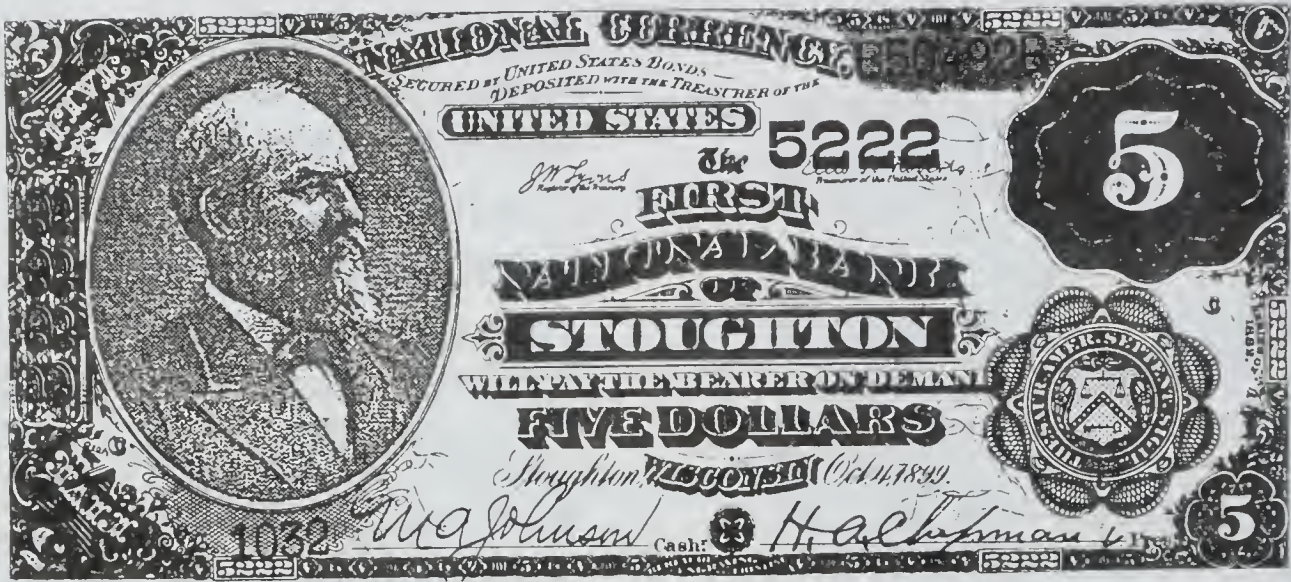
Get members involved by having a forum and discussing dealers, their advertising, grading and services. Give your local dealers equal time. You'd be surprised how many members have dealt with different dealers.

Have an auction - Have a club auction, but keep it simple. If possible, publish auction lots in the meeting notice you send to members.

Don't forget the Juniors - Give them something and keep it free. (Members could donate pieces and let junior members make a selection from these free-bees just for attending). Have auction lots just for junior members.

NOW News - Give a sample copy of NOW News to new or potential members and send information about your club's upcoming activities to the new NOW News Editor.

**WANTED
ANY WISCONSIN NATIONALS**



C. Keith Edison

P.O. Box 845

Independence, Wisconsin 54747-0845

(715)985-3615

FAX (715)985-5225

Souvenir Cards Still Available

A bargain... 3 for the Price of 1

A \$5 State Bank of Wisconsin, Milwaukee proof note was reproduced in color by NOW to commemorate Central States 59th Coin Convention. The bank opened in 1853 and liquidated in 1912, merging with First Wisconsin National Bank. Denominations were \$1, \$2 and \$5. Only proof notes are known to exist.

While supply lasts, we will include a free 1985 souvenir card of a \$3 Bank of Appleton note and a \$5 Bank of Milwaukee souvenir card from CSNS 29th anniversary, 1989.

For all 3 cards, send \$6 to Secretary/Treasurer, Ron Calkins, P.O. Box 155, Mazomanie, WI 53560

Join NOW

Membership Application

No. _____ Date _____

Name _____

Business Name _____

Address _____

City _____ State _____ Zip _____

☐ **Regular Membership - \$5**
I am applying for membership for the first time.

☐ **Reinstate Membership - \$5**
I would like to reinstate my NOW membership. My original number was _____

☐ **Coin Club Membership - \$5**
My Club would like to join or reinstate membership in NOW.
Coin Club _____
Address _____

☐ **Life membership - \$100**

Numismatic Organizations

I currently hold membership in the following numismatic organizations:

Send Application and \$5 dues to:
NOW Secretary/Treasurer
P.O. Box 155
Mazomanie, WI 53560

Advertising

<u>Rates</u>	<u>Single Issue</u>	<u>4/Year</u>
Business card	\$6.	\$20
1/4 page	10	35
1/2 page	18	60
Full page	30	100
7-3/4"x6-1/4"		

Contracts

Available for 4 issues per year on a first-come basis. If new copy has not been submitted by the deadline, the previous ad will be repeated.

Deadline - Ads must be received as follows:
February 1st for the March issue; May 1st for the June issue; August 1st for the September issue and November 1st for the December issue.

Mechanical Requirements

Full page, 7-3/4" x 6-1/4"; half page may be vertical or horizontal. Single column width 3". All rates are for camera ready copy. Advertisements submitted not camera ready will be charged an additional \$5 for a 1/4 page ad and \$10 for 1/2 and 1-page ads.

Restrictions

No mail bid sale listings, no ads offering layaways and no ads from minors will be accepted. Ads must have numismatic significance. The editor reserves the right to reject any advertising.

Ads and checks should be sent to:

Ruth Ann Phillips
Numismatists of Wisconsin
3329 Wells Avenue
Madison, WI 53714

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**700 East State Street
Iola, WI 54990**

**Phone 715-445-2214
FAX 715-445-4087**

Tokens Wanted

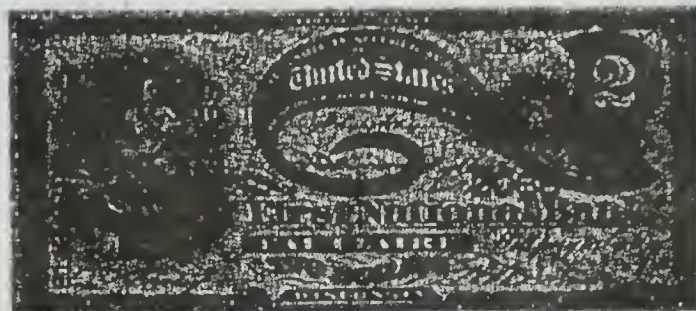
Jim & Sheila Medd
Collectors

110 Braddock Street
Crossville, TN 3855

sgmedd@multipro.com

(931) 456-2704

Wisconsin National Currency Wanted



C. Keith Edison

AVENUE COINS & JEWELRY

303 E. College Ave. Appleton, WI 54911
(414-731-47340 (800)783-2646

Robert Worachek

Diamonds • Fine Jewelry • Rare Coins
Appraisals • Custom Goldsmithing • Estate Jewelry

Collector needs Keg and Case Tokens

I pay well for these elusive mid-west items. Need Emerald, Fox Lake, Janesville, Monroe, and many others, IL, WI, MN, IA.
(\$50 minimum for ones needed)

Mike O'Brien

215 Meadowlark, Sandwich, IL 60548
(815-498-9898, FAX 815-498-1002



WANTED

**Paying Top Prices
Tokens**

Aluminum or Brass Tokens, "Chips" from Bars, Pool Halls, Dairies, Gen'l Stores, etc.

Send Descriptions for Cash Offer

John Brathovde 211 Packer Avenue
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(715) 445-3468

Roland W. Finner

P.O. Box 296
Iola, WI 54945

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ANA, CNA, PN & AS, SCCS,
CSNS, NOW, MOON, WCC

This could be YOUR Ad!

Ad Rates	Single	4/Year
Business Card	\$6	\$20
1/4 page	10	35
1/2 page	18	60
1 page	30	100

Make checks payable to Numismatists of Wisconsin
Send to Ruth Phillips, 3329 Wells Ave., Madison,
WI 53714.



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Who To Contact

Membership

Member applications
Address changes
Dues payments, Membership cards
Failure to receive NOW News

Contact

Ron Calkins
Secretary/Treasurer
P.O. Box 155
Mazomanie, WI 53560

NOW News Editor

Coin Show calendar listings
Club News
Articles, Letters to the Editor, Advertising
Future NOW Convention Bids

Phyllis Calkins
NOW News Editor
P.O. Box 155
Mazomanie, WI 53560

Advertising.....

Ruth Ann Phillips
3329 Wells Avenue
Madison, WI 53714



SHOW CALENDAR

Show chairmen, please send information on your upcoming coin shows to Phyllis Calkins, NOW News Editor, P.O. Box 155, Mazomanie, WI 53560.

Include: Official name of show, location where the show will be held (dates and time) and Show Chairman's name, address & phone number.

August 9, 1998 - Wisconsin Dells
Baraboo Coin Club's 34th annual Coin & Sports Cards Show. Holiday Inn, Hwy. 13 at I-90, Wisconsin Dells. Chairman: D'Wayne Brice, PO Box 302, Baraboo, WI 53913. Hours 9-4 pm.

August 30, 1998 - Fond du Lac
Fond du Lac Coin Show, American Legion Memorial Club House, 500 Fond du Lac Ave., Fond du Lac. Chm. Andy Portman, Box 952, Fond du Lac, WI 54935.

Sept. 11-13, 1998 - Central States hosted by Illinois Numismatic Assoc. at the Ramada Inn Hotel, 17040 S. Halsted (Jct. I-80 and Rte. 1), Harvey, IL. 10 am -6 pm Fri./Sat. and 10 am -4 pm Sunday. (Sept. 10 PNG Day)

September 13, 1998 - LaCrosse
LaCrosse Coin Show, 9-4 pm at Days Inn, 101 Sky Harbor Dr. (French Island Exit off I-90), LaCrosse, WI. Show Chm. Dave Horman, 129 S. 4th St., LaCrosse, WI 54601 (608)784-9555.

September 17-19, 1998 - Milwaukee
Milwaukee Numismatic Society's Show. The Grand Milwaukee Hotel, 4747 S. Howell Ave., Milwaukee, WI. Bourse Chm. Harry Siaggas, 539 N. 53rd Street., Milwaukee, WI 53208 (414)476-2176. Show Chm. Glenn Zimpelmann, 7715 N. 49th St., Brown Deer, WI 53223-4348 (414)357-6561. Hours 12-6 pm Thurs., Friday & Saturday 10 am-6 pm.

September 27, 1998 - Rockford, IL
Rockford Area Coin Club's 84th Semi-Coin Show, Holiday Inn Hoffman House, 7550 E. State Street, Rockford, IL. Chairman: Ralph Winquest, 1004 C Street, Rockford, IL 61107. (815) 963-0396

October 4, 1998 - Green Bay
Nicolet Coin Club Annual Fall Show

Comfort Suites/ Rock Garden, 1951 Bond Street, Green Bay. Chm. Roger Bohn, 1345 Ponderosa Avenue, Green Bay, WI 54313. (920) 499-7035.

October 17, 1998 - Sheboygan
Sheboygan Coin Club & Sportscard Show at Sheboygan Armory, 516 Broughton Dr., Sheboygan. Hours: 9:00-4:00 p.m. Show Chm. Ed Rautmann, P.O. 907, Sheboygan, WI 53082 (920)452-0054.

November 8, 1998 - Kenosha
The 41st Annual Coin & Collectible Show at Kenosha Union Club, 3030 39th Avenue, Kenosha. Bourse Chm: Jerome Binsfeld, Box 191, Pleasant Prairie, WI 53158. (414)-654-6272 (h) or (414) 843-2321 (bus).

January 24, 1999 - Green Bay
Nicolet Coin Club Annual Spring Show at Comfort Suites/ Rock Garden, 1951 Bond Street, Green Bay. Chm. Roger Bohn, 1345 Ponderosa Avenue, Green Bay, WI 54313. (920) 499-7035.

February 28, 1999 - Racine
Racine Numismatic Society's 61st Annual Coin & Collectible Show at South Hills Country Club, 3047 Hwy. 94-Frontage Rd., Franksville, WI 53126 between Hwy. K and Hwy. 20. Bourse Chm. Jerome Binsfeld, Box 191, Pleasant Prairie, WI 53158. Ph. (414) 654-6272 (h) or (414) 843-2321 (bus).

March 28, 1999 - NOW
Numismatists of Wisconsin hosted by Madison Coin Club, Turner Hall, 3001 S. Stoughton Rd., Madison. Bourse Chm. Kevin Doyle (608) 764-5527.

March 28, 1999 - Appleton
Fox Valley Coin Club's 44th Annual Spring Show 9-4 pm at Holiday Inn, Hwy. 41 & W. College Ave., Appleton, WI. Show Chm. Jim Bayer, P.O. 1981, Appleton, WI 54913 (920)739-1089.

continued on next page...

Address Correction Requested

Ron Calkins
NOW Secretary/Treasurer
P.O. Box 155
Mazomanie, WI 53560

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To:

Show Calendar continued from p.22

April 8-10, 1999 - Milwaukee

South Shore Coin Club Show at Grand Milwaukee
Hotel, 4747 S. Howell Avenue, Milwaukee. Walter
Weis, 3250 S. 15th Place, Milwaukee, WI

April 18, 1999 - Wisc. Valley Coin Club
Annual Show, Midway Hotel, Wausau.

April 23-25, 1999 - Milwaukee
Central States Spring Show, Milwaukee
(Apr. 22 PNG Day).

Fall, 1999 - Central States
Ft. Mitchell, KY

May 5-7, 2000 - Central States
Show hosted by 18 Northwest Coin Club,
Minneapolis, MN (May 4 PNG Day).

July, 2000 - NOW 40th Anniversary
Show hosted by Krause Publications in Iola, WI.

April 6-8, 2001 - Central States
Indianapolis, IN (April 5 PNG Day)

April 26-28, 2002 - Central States
hosted by the Columbus Numismatic Society,
Columbus, OH (April 25 PNG Day).

